



Highlights

Financial highlights

Revenue up 27%

\$4,0 billion

(2007: US\$3,2 billion)

Gross margin

13,7%

(2007: 13,1%)

Operating profit up 25%

\$123,6 million

(2007: US\$99,1 million)

Underlying* earnings per share up 21%

47,3 US cents

(2007: 39,2 US cents)

Cash distribution to shareholders up 20%

12 US cents

(2007: 10 US cents)

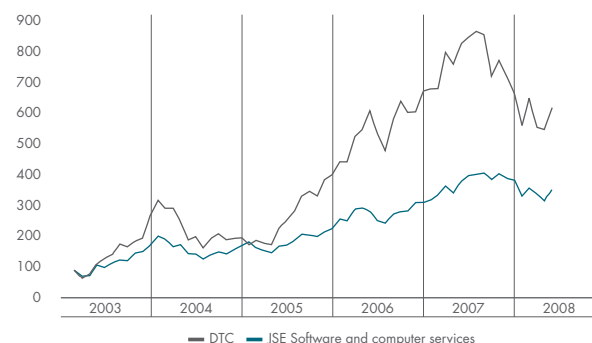
Operational highlights

- Major acquisitions transform Westcon's European business and diversify product mix
- Significant second half turnaround in the performance of Logicalis US
- Creation of South American market leader with completion of US\$77,2 million merger for Logicalis

	2008 US\$'000	2007 US\$'000
Financial results		
Revenue	4 007 932	3 167 772
Distributable earnings	80 036	62 152
Total assets	1 884 319	1 391 234
Net (debt)/cash	(31 936)	98 014

Share performance on the JSE

DATATEC VS SOFTWARE AND COMPUTER SERVICES SECTOR ➤
Monthly 01/02/2003 – 30/05/2008 based on a starting index of 100



*excluding goodwill impairment, amortisation of acquired intangible fixed assets, profits or loss on sale of assets and businesses and unrealised foreign exchange movements on inter-company loans.